



Energy Services Coalition A Public-Private Partnership June 2015 Newsletter

NEWS HEADLINES AND UPDATES FROM OUR MEMBERS & ESC CHAPTERS



The Energy Services Coalition (ESC) announced earlier this week that it had finalized a three-year cooperative agreement with the US Department of Energy (DOE) for its "Facilitating Public

Sector Energy Savings Performance Contracting through Statewide Public-Private Partnerships" program.

The cooperative agreement calls for the ESC to provide outreach programs to states across the nation by providing technical assistance to help build capacity for performance contracting. Through its network of State Chapters, the ESC will enable the sharing of successful program strategies and projects through workshops, conference calls, conferences, on its website and in press releases and media communications.

Tom Walther, ESC's president, stated, "We are pleased to have completed this agreement, renewing our partnership with DOE to help accelerate and increase energy efficiency and building upgrades through energy savings performance contracting. With the support of DOE and on behalf of the 30 state chapters participating in the ESC, we look forward to being able to educate, promote, and enhance performance contracting programs and awareness in partner states throughout the

See Ya'll in Charlotte



The 4th Annual ESC Market Transformation Conference is scheduled for August 31-September 2 in Charlotte, North Carolina. The 2015 Conference will showcase innovations, case studies, best practices and more in ESPC and public building energy retrofits. The conference has gained the reputation as being a unique national gathering of energy industry experts and public sector thought-leaders.

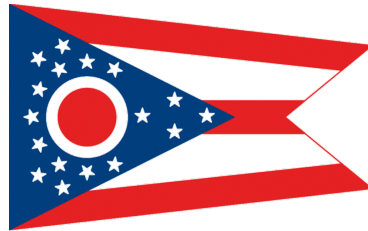
country."

Stay tuned for more updates.

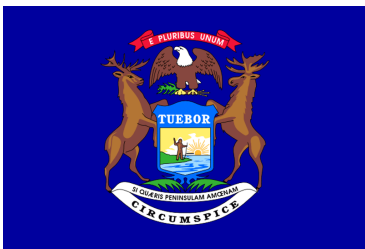
Facility Retrofits for Energy Efficiency (*FREE*)

News and activities reported by our network of State Chapters and ESC members.

Ohio: The Kenton County School District was recently awarded a 2015 Energy Star Partner of the Year Sustained Excellence Award by the U.S.



EPA. In 2009 the district entered an ESPC to improve energy and water efficiency of its buildings. The ESPC guaranteed savings of more than \$5.6 million over 20 years. After five years, the actual savings are \$4.8 million. The district is on pace to surpass its guarantee in the next two years.



Michigan: Ewen-Trout Creek School District is accepting bids until June 12, 2015 for implementation of energy saving capital improvement

projects on a performance contracting basis. For more information contact Tammy Gibson at 906-813-0620.

Mississippi: The Jackson County Board of Supervisors have issued an RFQ for companies to provide energy



conservation equipment and services under an energy services performance contract. The deadline is June 16, 2015. For more information contact Terry Miller, Clerk of the Board, at 228-769-3499.

New York: The Chittenango Central School District held its annual budget meeting for the 2015-16 school year in a public meeting on May 5. The District announced it will reduce its energy costs in the school

CHARLOTTE
NORTH CAROLINA

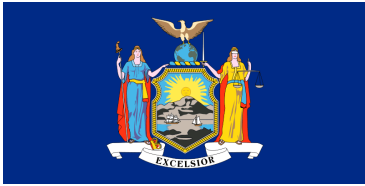


For more information [click here](#) to visit the conference website.

In the Spotlight:
Minnesota's
Guaranteed Energy
Savings Program
(GESP)

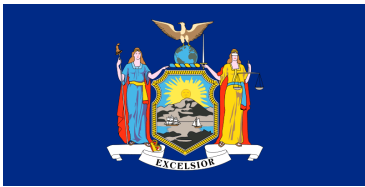


Within two years, the Minnesota Guaranteed Energy Savings Program has built a pipeline of 26 energy efficiency projects impacting more than 550 buildings and 26 million square feet of building space, with projected annual savings of \$10.8 million. As the 26 projects underway and future GESP-supported projects



by \$151,000 per year as part of an ESPC that the district has implemented.

South Carolina: The Department of Energy is expanding a biomass generation plant at its Savannah River Site. The project is part of the department's ESPC program. The expansion will boost output of the six-year-old 20-MW plant by 3 to 4 MW. The plant uses forest residue and wood chips as fuel.



New York: In early May Argyle Central School voters approved spending \$1.4 million for an energy savings performance contract. The vote carried 170 to 40.

Georgia: The Marine Corps Logistics Base Albany's energy initiatives have caught the attention of Department of Defense officials as it continues its quest to become the first "net zero" Marine Corps installation in the DoD. Earlier this month Assistant Secretary of the Navy, the Honorable Dennis V. McGinn, Energy, visited the base to see MCLB Albany's energy program firsthand. MCLB Albany has implemented an ESPC to construct and operate a 7-plus megawatt biomass steam-fed generator.



Pennsylvania: The Philadelphia Housing Authority is seeking bids for an ESPC, Energy Generation, Resiliency and Related Services.

Deadline is June 29, 2015. For more information contact Kevin Denniston at 215-225-0151.

succeed, GESP is helping the state of Minnesota achieve its savings goal of 20 percent by the year 2020.

In the Spotlight: New Mexico's Whole-building Investments for Sustainable Efficiency (WISE)



New Mexico's energy efficiency program for government entities. WISE, which stands for Whole-building Investments for Sustainable Efficiency, recently added seven ESCOs to its list of pre-qualified vendors. WISE, coordinated by the Energy Conservation and Management Division of the Energy, Minerals and Natural Resources Department, provides a standardized process for government entities, including state agencies, public school districts, public colleges and universities and municipal and county governments to implement energy performance projects. Public entities can access financing and accomplish projects such as upgrading facilities, fleets, water infrastructure and renewable energy by using energy cost savings to

Wisconsin: Dane County Public Works, Highway and Transportation Dept has issued a bid announcement for an ESPC for its facilities. For more information contact Scott Carlson, Project Engineer at 608-266-4179.



Utah: The State Purchasing Office is extending the bid date for Pre-Qualified ESCOs. The primary intent of the Utah selection process is to increase

the number of successful performance contracts state-wide, to provide Utah the opportunity to procure services of qualified firms in a timely and cost-effective manner, to ensure minimum qualifications, and to offer all qualified firms the opportunity of equal access to work generated in the state. For more information contact Adrian Ruger, Purchasing Agent at 801-538-3146.

Maryland: The US Army broke ground on a new combined heat and power plant at its Aberdeen Proving Ground. The CHP plant is designed to save the



Army nearly \$113 million over the 19 year ESPC. The new natural gas cogeneration plant design will supply a substantial portion of the garrison's heating and power needs and help APG make significant progress toward energy resiliency



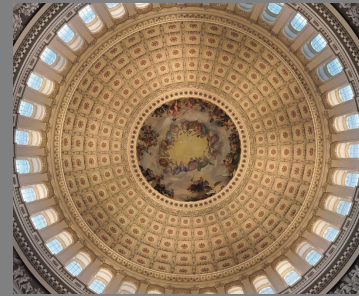
Pennsylvania: Neshannock Township School District has issued an RFQ for Performance contracting/energy conservation

services. For more information contact Justin DiMuccio, Business Manager.

Massachusetts: The Town of Framingham, announced they are implementing a \$6 million ESPC to improve

offset project costs without government borrowing or additional spending.

Under the Dome



Eight states ((California, Indiana, Maryland, Michigan, Minnesota, Missouri, Pennsylvania, and Virginia) have debated legislation this spring relating to Energy Efficiency Resource Standards (EERS). These eight states are more than the number of proposed efficiency standard-related policies in 2013 and 2014 combined.



Forty Lead by Example bills were introduced around the country by state legislative bodies this year. Most Lead by Example legislation was related to improving the efficiency of public buildings including a bill in Hawaii (HB 1088) that called for the development of a plan to achieve net zero emissions in public facilities by 2040.

town buildings and increase operational efficiency.

Framingham was designated as a Green Community in 2013, and the

ESPC is a central tool to the town's commitment to lower its energy consumption by 20% over the next several years. Under the ESPC nearly 2 million square feet of building space will be improved with 93 energy conservation projects, including 5,000 energy efficient streetlights.



Illinois: The US Army Corps of Engineers has entered into a \$22.4 million ESPC to augment energy efficiency and

sustainability at the Rock Island Arsenal (RIA) Garrison. Under the ESPC the Garrison will receive high-efficiency boilers to help eliminate its reliance on coal-fired heating, eventually lowering emissions and help the site comply with new EPA regulations. The 15-year ESPC covers replacement of the existing coal-fired central steam plant with high-efficiency natural gas boilers at nearly 30 buildings at the garrison. The heating system upgrade is expected to reduce energy and water consumption by approximately 11% and 12% respectively, while lowering annual greenhouse gas emissions by an estimated 20,800t, which is equivalent to removing 4,500 cars from the road. Expected to be completed by 2016, the enhancements would also help the garrison address recent changes to the EPA Clean Air Act, which calls for a reduction of coal use or the installation of costly pollution control equipment in plants that burn fossil fuels. Energy use is expected to be cut by more than 35% and water consumption by 30% as a result of the ESPC.

New York: The New York City Housing Authority – Energy Department, has extended the due date on its RFP from



June 2, 2015 to July 2, 2015. The NYCHA is seeking bids for energy engineering firms and energy engineering consultants that are capable of providing an IGA and comprehensive energy management and energy and water-related capital improvements and construction services, to improve the energy and water efficiency. For more information contact Sarah Barish at 212-306-4620.



Georgia passed a constitutional amendment in 2010 with overwhelming support that established a way for the state to pay to install energy-saving devices at essentially no cost. The first project, Phillips State Prison, completed the state's first ESPC earlier this spring and another \$80 million in projects is in the pipeline.

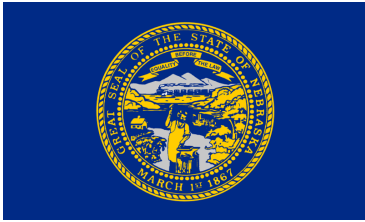


Utah's HB 410 passed both legislative chambers, and was signed into law by the Governor. The bill allows for alternative fuel vehicles and infrastructure under their energy saving performance contract policy.



Intro to the ESC





Nebraska: The Gordon-Rushville Public School District has entered into a comprehensive \$5.8 million ESPC for a

high school, a middle school and an elementary school. Some of the updates include the modernization of school buildings; replacement of heating systems with new heating/cooling rooftop units and ground-source heat pump units; replacement of windows with premium efficiency dual-pane windows; partial roof repair and replacement; and replacement of existing lighting with LEDs.. The school district also secured an allocation of Qualified Zone Academy Bonds (QZAB) in the amount of up to \$2.5 million that will allow the sale of tax-exempt bonds for financing part of the project. The District received an additional bonus from the QZAB funding by associating with A+ Educators who will provide a contribution of more than \$240,000 toward programs that improve the education of the students. In addition, due to the large quantity of lighting fixtures expected to be retrofitted to LEDs, the district's utility provider created a custom rebate program, which resulted in \$41,465 in rebates for the school district. The project is expected to be complete by October 2015.

JOIN TODAY

Mississippi: The Jackson County Board of Supervisors has issued a Request for Qualifications for Energy



Performance Contracting Services. Responses are due by June 16, 2015. For more information contact Terry Miller, Clerk of the Board, at 228-769-3499.

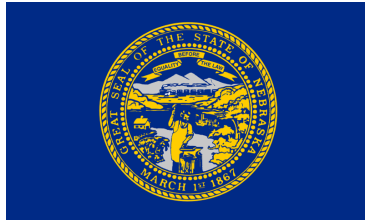


South Carolina: Florence County has commenced implementation of an ESPC for \$6.6 million of energy efficiency improvements at 30

Florence County facilities that are guaranteed to save more than \$432,000 annually and \$7.6 million over the term, while also addressing critical infrastructure needs.

Nebraska: Chadron Public Schools' ESPC has already begun to pay dividends before the work has even been completed. NPPD has issued a rebate check to the Schools totaling over \$16,000. The utility company

provided the rebate for the efficient lighting that was installed district-wide as part of the project. The rebates are a calculated part of the contract, and will go toward paying the costs of the \$1.4 million in replacement and retrofitting work, which is still ongoing. A majority of the total was the transition for most classrooms' lighting from fluorescent to LED.



New York: Little Falls City School District recently completed a 12-year ESPC project that will net the

school district savings in excess of \$75,000 annually.

Exciting things are happening with the Energy Services Coalition all around the nation.



We are the nation's only public-private-partnership organization leading the charge to deliver the benefits of Energy Savings Performance Contracting.



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